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# The Spatio-temporal Clustering of Green Buildings in the United States

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## Abstract

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This paper explores the spatial and temporal patterns of green building in the commercial and institutional sector in the U.S. While these buildings are becoming more common place, they have yet to reach a critical mass to affect the entire construction industry. Given the potential for green building practices to reduce energy consumption and carbon emissions, we seek to understand the geography of green building. Using multiple metrics, we explain the patterning of geography of LEED and Energy Star certified buildings in the United States. We find strong evidence of clustering at the metropolitan and sub-metropolitan scales. This exploratory research serves as a foundation for future research aimed at specifying the nature of agglomerative processes in green buildings.

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## 19 1. Introduction

20 Although the U.S. is making significant progress in the development and deployment of renewable energy  
21 sources, the majority of energy production remains fossil-fuel based, likely exacerbating climate change. For  
22 this reason, policymakers have continued to emphasize energy efficiency as an important mechanism for  
23 reducing aggregate energy consumption. The largest and most visible energy efficiency efforts have focused on  
24 the built environment, which accounts for nearly the majority of all energy consumed, with commercial  
25 buildings alone responsible for about 20% of all energy consumption in the U.S (Energy Information  
26 Administration, 2011). Accordingly, since the late 2000s there has been a significant push to increase the  
27 energy efficiency of buildings through a variety of incentive programs offered by utilities, government  
28 agencies, and regulators.

29 One of the ways in which building sector energy efficiency is realized is through promotion of green building  
30 construction even when the definitions of green buildings are malleable. Some analysts estimate that the  
31 number of green buildings could rise from 15% of the non-residential buildings in 2009 to 50% in 2050 (Kats  
32 2009). Green buildings are those that are constructed from environmentally sustainable materials by following  
33 waste reducing construction practices, are easier to operate and maintain, protect occupant health and conserve  
34 energy and water. Various certification and labels exist to communicate the effectiveness of a building in  
35 achieving these goals.

36 While green buildings are becoming increasingly popular in the United States, we know little about their  
37 geography. In a preliminary study, Cidell (2009), characterized the geography of Leadership in Energy and  
38 Environmental Design (LEED) certified buildings and of LEED-accredited professionals and found that  
39 between 2000 and 2007, LEED-certified construction spread from the coastal cities to the mainland of the  
40 United States. Similarly, Kok et al. (2011) found that diffusion of energy efficient buildings appeared “more  
41 rapid in metropolitan areas with higher incomes and in those with sound property market fundamentals (p.  
42 82).” Nevertheless, these studies are done at the scale of metropolitan regions and have not examined the  
43 trends within and across metropolitan regions and have not examined the potential spillover effects over time.  
44 We posit that there is a strong path dependency and clustering in the adoption of green building technology  
45 that manifests itself in space and time and the purpose of this paper is to explore these spillover effects. We  
46 find evidence for this through our analysis of LEED and ENERGY STAR commercial and institutional  
47 buildings.

48 There are several reasons why these buildings can cluster in space. First, green buildings make financial sense  
49 in some markets either because energy savings, indoor air quality benefits, or other positive effects outweigh  
50 the extra construction and maintenance costs. Second, niche green building markets within a region may  
51 develop, for example as a result of demand preferences or environmental awareness-which itself may be  
52 geographically concentrated. These could be due to regional economic structure that privileges certain types of  
53 industry (Education, Research & Development, Office etc.). Third, there may be institutional mandates and  
54 incentives from place-based organizations (such as local governments) or from the hierarchy within the firm

55 (such as company-wide initiative emanating from national or international headquarters). A fourth reason for  
56 clustering of energy efficient buildings is that there may be thresholds beyond which skill levels within the  
57 labor market improve through knowledge spillovers and increasing experience. Fifth, there may be copying  
58 and transfer of building construction, finance, and maintenance practices. It is likely that agglomeration  
59 economies provided by spatial clustering are particularly important in a highly technical and emerging industry  
60 (see Storper and Walker 1983, Vernon 1960). This is consistent with the literature on economic development  
61 which focuses on the role of a particular form of spill-over resulting from the exchange of highly technical  
62 and/or tacit knowledge (Saxenian 1994, Cooke and Morgan 1998). Porter (2000) argues that knowledge  
63 spillovers, along with traditional agglomeration economies lead certain regionally-based industry clusters to  
64 out-innovate and ultimately out-compete their peers. Moreover, the process of spatial clustering of green  
65 buildings and its spread across various spatial scales over time is also informed by the classical literature on  
66 the spatial diffusion of innovation (see Hägerstrand, 1966; Rogers, 1995), which stresses the role of  
67 communication within and across networks and notes why the diffusion of new practices may occur in a  
68 regular patterns over time. To date, however, the preponderance of research attempting to understand the  
69 reasons for clustering has focused on the role of local and state policies (Simons et al. 2009) or state-level  
70 politics (Choi and Miller 2011).

71 In this paper, we take a first step in understanding the geography of commercial green buildings by examining  
72 spatial and temporal trends in the construction and retrofitting of non-residential buildings in the U.S.  
73 Specifically, we analyze the two main comprehensive efforts that promote energy efficiency for buildings in  
74 the United States: ENERGY STAR and LEED certification. While ENERGY STAR (henceforth ES in this  
75 paper) certification started in 1999, LEED certification was first issued in 2000. While ES certification is  
76 binary, LEED certification relies on different tiers (such as Certified, Silver, Gold and Platinum that reflect  
77 increasing levels of stringency). If such geographically clustered patterns exist, then design, technology and  
78 process spillovers and institutional factors could be important mechanisms through which green buildings are  
79 operationalized. The purpose of this research is exploratory. We do not explicitly and rigorously verify the  
80 causal mechanisms that undergird the clustering process. Nevertheless, we consider this a first step in a  
81 research agenda that unpacks the agglomeration economies in green building construction. We return to the  
82 potential explanations of clustering—which we put forward as a future research agenda—in the conclusions of  
83 the manuscript. From our analysis we find significant evidence that of spatiotemporal clustering in the  
84 construction of green buildings. This finding supports a research agenda aimed at understanding the exact  
85 nature of agglomeration economies that are important for this emerging sector. Once understood, these factors  
86 could prove to be important policy levers for actors seeking to speed up the development of green buildings  
87 and the promotion of greater energy efficiency.

88 The remainder of this paper is organized as follows. Section two presents background information on green  
89 building policies in general and the LEED and ES programs in particular. This section also reviews the  
90 motivation for why clustering holds so much potential for green buildings. Section three describes the data  
91 sources and methods used to describe the spatio-temporal patterns exhibited by green buildings in the last  
92 decade. Section four discusses the main findings and the final section concludes and outlines next steps in the

93 research agenda.

## 94 2. Background & Motivation

95 Cities and regions have supported energy efficiency goals by retrofitting their existing building stock (Berry  
96 2003) and by promoting voluntary building standards in new construction (Nash and Ehrenfeld 1996). This  
97 phenomena is not unique to the US and is observed elsewhere as well (Lee and Yik 2004). However, given the  
98 institutional unwillingness to impose and enforce mandatory and strict building standards on the entire  
99 building stock in their jurisdictions (Iwaro and Mwashia 2010), most government agencies and regulators are  
100 adopting an incentive framework that relies on nudging private sector actors and developing markets for green  
101 buildings (see e.g. Geller et al. 2006). To this end, “[v]arious LEED initiatives including legislation, executive  
102 orders, resolutions, ordinances, policies, and incentives are found in 442 localities (384 cities/towns and 58  
103 counties and across 45 states), in 34 state governments (including Commonwealth of Puerto Rico), in 14  
104 federal agencies or departments, and numerous public school jurisdictions and institutions of higher education  
105 across the United States<sup>1</sup>.” In addition, many utility regulators have used their oversight powers to force  
106 investor owned utilities to develop rebate programs and other programs to promote energy efficiency retrofits  
107 and green building practices that meet or exceed current building standards<sup>2</sup>.

108 While local building codes are usually less strict than some of the voluntary standards, many agencies are  
109 increasingly adopting these voluntary standards to guide their own practices. For example, many Federal  
110 agencies including US Departments of Agriculture, Defense, Energy, General Services Administration and  
111 Veteran Affairs have green building policies that stipulate all new construction and major renovations be either  
112 certified by LEED or similar certifications. The Energy Independence and Security Act (EISA) of 2007  
113 requires that leases of Federal agencies after December 2010 should be in buildings that ES certified.  
114 Executive Order 13514 requires that 15% of each Federal agency facilities and building leases meet  
115 Environmental Protection Agency Portfolio Manager’s guiding principles.<sup>3</sup> Cities such as Boston, Seattle and  
116 Boulder now require major city building construction and renovations be LEED Silver certified. The statewide  
117 building code in California (CALGreen) that went into effect in early 2011, mirrors some components of  
118 LEED green building but with mandatory requirements. Policies that require organizations to manage their  
119 building assets in a sustainable fashion, as well as goals and incentives that send signals to other participants in  
120 the real estate markets (such as lessees, developers etc.) have led to increasing number of green buildings.  
121 Collectively, these policy innovations and regulations have help push the concept of green buildings in the  
122 market and have provided some financial support in the form of incentives and/or directed public purchasing.

### 123 *LEED and ES: Tale of Two Voluntary Standards*

124 Many green building standards exist; many are popular in specific countries such as BREEAM in United  
125 Kingdom, DGNB in Germany and CASBEE in Japan. All of these are standards take into account energy,

126 resource and location efficiency. The two major green building standards that are prevalent in the US are ES  
127 and LEED. While ES focuses primarily on energy efficiency, LEED has a more comprehensive approach to  
128 green buildings. In any case, both standards require careful attention (though with varying emphasis) paid  
129 during design, construction and operations phases of buildings.

130 ES began as a joint program between the US Environmental Protection Agency (EPA) and US Department of  
131 Energy (DOE) in 1992. Primarily designed to promote energy efficient appliances and equipment, this  
132 voluntary program was embraced by the information technology industry whose boom was getting underway.  
133 In 1995 ES for homes was awarded to residential buildings that are 30% more efficient than the 1993 model  
134 energy code (MEC) and in 1999 the label was extended to office buildings that perform in the top 25% of the  
135 market. In 2000, Portfolio Manager is launched to track of energy usage and maintenance of certification.

136 In contrast to the government-led initiative, United States Green Building Council (USGBC), a nonprofit  
137 organization, that promotes green buildings through their widely known rating system, LEED. LEED was  
138 originally established in 1998 and various new standards have been added to its repertoire. The LEED-NC  
139 (new construction) standard has gained the largest traction in the United States; however, LEED EB:O&M  
140 (Existing Buildings: Operations and Maintenance) are a growing category.

141 ES certification is reflective of the management and operational practices in a building, where as LEED  
142 certification is more skewed towards design and construction practices. By the very nature of the certification  
143 ES is an annual certification, while LEED is mostly a one-time certification process. By most accounts, the ES  
144 program has been a qualified success. Within two decades, according to USEPA (2010) the program is  
145 responsible for a saving almost in 5% of the annual US energy consumption. The market penetration in new  
146 housing construction is also noteworthy—25% of the new housing starts in the US are ES certified. Of the  
147 estimated 29 billion sq.ft. in the US (Florance et al. 2010), over 2 billion sq.ft. of commercial buildings are  
148 certified (~7%). The LEED program is smaller than the ES program. The average proportion of the LEED  
149 certified space is less 1% of the commercial stock in many markets (Fuerst et al. 2011).

### 150 3. Data Description and Methodology

151 We use the locations of LEED and ES buildings to explore the spatial and spatio-temporal clustering of green  
152 building practices in commercial buildings in the continental US. We restrict attention to the continental US  
153 due to the difficulty in treating unconnected areas in a geostatistical framework. Furthermore, we restrict our  
154 attention to commercial structures, as there are no easily available datasets that are comparable for both  
155 certifications for residential and industrial buildings. The construction sector in the US is also specialized by  
156 the type of construction (residential and non-residential), therefore it is worthwhile to study them as separate  
157 processes.

158 **[FIGURE 1 ABOUT HERE]**

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160 ES data is from the Energy Star website.<sup>4</sup> The first year a building achieved certification during the 1999 -2010  
161 period was recorded along with the address information. K-12 Schools and Offices were the largest percentage  
162 of the buildings that are ES certified. Supermarkets like FoodLion, Giant, SuperValu Inc. and department  
163 stores such as Target, JC Penney and Kohl's, large school districts such as Los Angeles, CA, Polk County, FL,  
164 Gwinnet County, GA, each have over 100 buildings that are ES certified. The number of new ES certifications  
165 rose dramatically after 2007 (figure 1(b)). It is important to note that this certification is an annual certification  
166 and hence the figure does not represent the number of buildings that are certified any given year, but only  
167 buildings that received certification for the first time in the particular year.

168 The addresses of LEED buildings are from the USGBC<sup>5</sup> All registered projects before November 2011 were  
169 used. Buildings with confidential information were discarded from the data set. LEED gold certifications  
170 outpaces all other certifications since 2008 (figure 1(a)). The downturn in the certifications in 2011 is due to  
171 both the artifact of the data—2011 represents only 11 months' worth of data—as well as the downturn in the  
172 economy.

173 Multiple geocoding services were used to generate location information from the address strings. ArcGIS  
174 Online geocoding service was supplemented with the Google geocoding Application Programming Interface  
175 (API) service to generate the latitude and longitude information. This is necessary to overcome data entry  
176 errors. All the entries were matched uniquely. Where there were multiple candidates for the standardized  
177 address, the information was cross checked between the two services. In some cases, ties were broken,  
178 addresses were corrected through human intervention and visual checking. Of the 8,055 non-confidential  
179 LEED buildings in the continental US 99.2% addresses were matched. All the 13,709 ES buildings were  
180 successfully geocoded through these methods.

181 Some buildings were both LEED and ES certified (954). No unified dataset exist and, therefore, to avoid  
182 double counting, we identified these buildings, first by matching the addresses. However, due to persistent  
183 typographical differences in the addresses, we then matched building locations from one dataset to another. If  
184 building fall within a threshold distance of 50m, we assumed that the buildings are a match. Visual inspection  
185 and random spot checking confirmed that this threshold avoids double counting. To examine trends within and  
186 across regions we use the Metropolitan Statistical Areas (MSA) geographic definitions from the US Census  
187 Bureau<sup>6</sup>. Similarly, census tracts of the 2000 vintage distributed by ESRI are used at finer scales.

188

## 189 *Methodology*

190 Three complementary methods and metrics are used to identify the spatio-temporal patterns; 1) Local Moran's  
191 *I* (Anselin 1995); 2) Trends in the nearest neighbor distances and indices (Clark and Evans 1954); and 3)  
192 Kulldorff's scan statistic (Kulldorff et al. 2005). These methods have been widely used elsewhere to identify  
193 clustering patterns in diverse applications such as disease detection (e.g. Rothman, 1987), poverty (e.g. Voss,

194 Long, Hammer, & Friedman, 2006), agglomeration economies (e.g. Helbich, 2012), and industry linkages  
 195 (e.g.Feser & Sweeney, 2000). The Moran’s I is a lattice approach that identifies clusters of census tracts that  
 196 have relatively high number of green buildings that neighbor other such tracts. This approach provides a  
 197 snapshot view of the clusters at the end of the study period. The trends in the nearest neighbour distances  
 198 indicate the type of spread of green buildings in metropolitan areas by measuring if new distinct new clusters  
 199 are being formed or if existing ones are becoming more mature, without identifying the location of these  
 200 clusters. The Kulldorf’s scan statistic is used to identify clusters of buildings that are close both in space and in  
 201 time. Taken together, these methods identify how green buildings are spreading both within metropolitan  
 202 regions and across them and when and where the clusters are emerging.

203 We identify purely spatial clusters by calculating the local Moran’s I for each census tract within each MSA.  
 204 All the green buildings are counted within a census tract and the statistic  $I_i$  is calculated according to

$$I_i = \frac{(n_i - \bar{n})}{\sum_{k=1}^p (n_k - \bar{n})^2 / (n - 1)} \sum_{j=1}^p w_{ij} (n_j - \bar{n}) \quad (1)$$

205 where  $n_i$  is the number of green buildings in census tract  $i$ ,  $p$  is the number of tracts in the MSA,  $\bar{n}$  is the  
 206 average and  $w_{ij}$  is a measure of interaction between tracts  $i$  and  $j$ , in this case a row standardized queen  
 207 contiguity spatial weight matrix. The expectation and variance are given by Anselin (1995) and thus their  
 208 statistical significance can be determined. We use the ‘spdep’ package (Bivand et al. 2011) to calculate the  
 209 statistic and test its significance.

210 The average nearest neighbor distance for all green buildings in a MSA is the average of the nearest neighbor  
 211 distance for each building  $i$  is defined:

$$\bar{d}_o = \sum_{i \in b} \frac{\min_j d_{ij}}{|b|}$$

212 Where  $d$  is a distance metric and  $b$  is the set of green buildings in the MSA. This average distance is tracked  
 213 for each time period  $t$ . Three different distances are measured 1) average distance of nearest neighbor within  
 214 new buildings i.e.  $i, j \in b_t$  where  $b_t$  are the set of buildings certified in year  $t$  2) average distance of nearest  
 215 neighbor in accumulated green buildings, i.e.  $i, j \in B_{t-1}$  where  $B_{t-1} := \cup_{k=1}^{t-1} b_k$  3) average distance of nearest  
 216 neighbor in between building in current year to previous buildings, i.e.  $i \in b_t; j \in B_{t-1}$ .

217 The spread of green buildings can be characterized, by thinking about the relationship between intra year (i.e.  
 218 when  $i, j$  belong to the same set) and inter year (i.e. when  $i, j$  belong to different sets) nearest neighbor  
 219 distances (table 1). Large distances between buildings certified in the current year to the buildings in the  
 220 previous year, coupled with small distances within themselves suggest an emergence of a new cluster. Small  
 221 distances between buildings within a single year as well as to the buildings that are already certified suggest  
 222 consolidation of the cluster.

223 [TABLE 1 ABOUT HERE]

224 Much of these analyses use algorithms from the ‘spatstat’ library (Baddeley and Turner 2005) in R.  
225 Spatio-temporal clusters are identified through scan statistics utilizing SaTScan software (Kulldorff 1999).  
226 Scan statistics are essentially counts of green buildings in a window of variable size and shape that moves  
227 across the spatio-temporal realm. The observed value of these counts is compared to the expected value of the  
228 counts. The likelihood is calculated based on both within and outside the window. In the current analyses, for  
229 computational reasons, we restrict our attention to windows of the elliptical shapes and center them around  
230 each building address. The size of the ellipse is then increased from 0 till it encompasses 50% of the buildings  
231 within the geographic region. The ellipse is then extruded in the temporal dimension at various heights from  $t_s$   
232 (start) to  $t_e$  (end) incremented by the year. Thus, many cylinders are considered for each geographic region  
233 and number of green buildings are counted that fall within and outside the cylinder. To avoid finding too  
234 eccentric circles we use Penalized Likelihood Ratio (PLR) to identify significant clusters Kulldorff et. al.  
235 (2005).

236 .Kulldorff scan statistic is most suitable for identifying activity that is clustered in space and time. However,  
237 building construction, unlike epidemics, are durable. Thus, if two buildings are certified years apart even when  
238 they are located close to one another, the cluster is not identified as the buildings are not close to one another in  
239 the temporal dimension. This method is computationally intensive and therefore the analysis is restricted to  
240 MSAs that had 10 or more green buildings in 2010. We also computed the spatio-temporal clusters at the  
241 national scale by including all building irrespective of their location within an MSA. This is to identify supra  
242 regional clusters and spillovers that are likely to cross arbitrary regional boundaries. Computational  
243 considerations dictated that only circular windows are considered for analysis at the national scale.

244 These three methods provide different views of the same phenomena. The local Moran’s  $I$  is an indicator of if  
245 the clusters can be observed at the end of the study period and where within an geography these are observed.  
246 While nearest neighbor distances reflects the clustering or dispersion within a region, the trends in the NNI  
247 depict, how the spatial clustering is changing over time and if spillover is indeed occurring. The scan statistic  
248 captures not only the adjacency in space, but also adjacency in time pointing to economies of scale due to  
249 availability of qualified labor and building practices, among other factors.

## 250 4. Results

251 While urban counties<sup>7</sup> have the largest number and increasing share of the green buildings, however, it is  
252 mixed rural counties that have higher number of both LEED and ES buildings compared to mixed and urban  
253 rural counties (figure 2). In 2010, LEED and ES buildings were concentrated in less than 12% of the 64,900  
254 census tracts in the continental United States (~ 5,000 and ~ 8000 respectively). Of these, only 195 and 362  
255 tracts have at least 5 LEED and ES buildings respectively. Commercial green building is also a decidedly  
256 urban phenomenon as only 10 rural tracts outside MSAs have a single green building<sup>8</sup>. These preliminary  
257 descriptors suggest a strong concentration of green commercial buildings and lend credence to the hypothesis  
258 that these buildings tend to cluster both within metropolitan regions and across metropolitan regions<sup>9</sup>.



259

[TABLE 2 ABOUT HERE]

260

[FIGURE 2 ABOUT HERE]

261

262 LEED buildings are more clustered than ES buildings. Using the statistical significance of Moran's *I* (at 10%),  
263 approximately 1,200 tracts are identified as clusters for LEED buildings, whereas only about 300 such tracts  
264 are identified for Energy Star buildings within a MSA. In large metropolitan areas, almost 20% of the ES  
265 buildings are within clustered tracts, where around 50% of LEED buildings within MSAs are in clustered  
266 tracts (table 2). Given that there are more ES buildings than LEED buildings, this suggests that ES buildings  
267 are more spread out in an MSA and LEED buildings tend to be more clustered.

268 In many MSAs, the tract clusters of ES buildings are markedly smaller in number than clusters of LEED  
269 buildings at the tract level (table 2). However, on average, there are more ES buildings within these clustered  
270 tracts than LEED buildings in their clustered tracts. For example in the New York metropolitan area, on  
271 average, about two LEED buildings are in tracts that are clustered, whereas there are four ES buildings. In the  
272 Minneapolis region, even though there are only 2.7 as many ES buildings as LEED buildings, they are 4.5  
273 times as concentrated within tracts; while only seven tracts form ES clusters, thirty tracts form LEED clusters  
274 (table 2). These thirty tracts form seven different distinct clusters within the metropolitan region, while the  
275 seven ES tracts form two different clusters. About 150 tracts form significant clusters for both ES and LEED.  
276 These tracts are located all across the country, with relatively higher concentrations on both coasts with  
277 California having the highest number.

278 Possible explanations for these phenomena are real estate dynamics and the emphases of the certification  
279 requirements. Most of ES buildings are of older building stock that have been retrofitted and their maintenance  
280 optimized as opposed to LEED buildings which are usually of new construction. Because newer real estate  
281 activity tends to occur in clusters, it is very likely that LEED buildings are more heavily clustered in the  
282 exurbs, but less dense than ES buildings.

283 Given these differences, it is worthwhile not only to explore the differences in total numbers of clusters of  
284 different types of green buildings, but also their spatial arrangements (figure 3). For example, in Seattle, the  
285 LEED clusters are located in the downtown, in tracts that cover University of Washington and its vicinity  
286 (north of downtown), and in the Bellevue region (West of downtown) (figure 3(a)). On the other hand, the ES  
287 clusters are predominantly in downtown and are a subset of the LEED cluster. Similarly in Atlanta, GA four  
288 distinct LEED clusters are observed; in North and West of the city center, one centered on the Hartsfield-  
289 Jackson International Airport, and other in Alpharetta. The ES clusters are primarily in North East and East of  
290 the city (figure 3(c)). Similarly, in Washington, DC the ES buildings are concentrated in the core of the city,  
291 which houses most of the Federal buildings. The LEED clusters are more extensive with distinct clusters  
292 observed in the central city as well as the more office and commercial districts of Northern Virginia, areas  
293 around Dulles International Airport and in Gaithersburg, MD (figure 3(e)). These specific cases, provide some  
294 evidence to the earlier explanation of how real estate activity dictates where different kinds of green buildings

295 are located.

296 **[FIGURE 3 ABOUT HERE]**

297 While, it is useful to envision the current spatial pattern of the green buildings, we are also interested in the  
298 evolutionary path of green building clusters. To visualize this, we first characterize the relative distances of the  
299 nearest green buildings of the current year to the previous years (figure 4). In general, in most of the MSAs the  
300 later part of the decade saw a dramatic spurt in the number of certified buildings. This is likely due to  
301 increasing familiarity with the certification process, increasing adoption of these labels as well as change in the  
302 required standards for LEED. Furthermore, the increase in real estate activity in the earlier part of the decade  
303 before the Great Recession also could have contributed to increasing certifications.

304 In Washington, DC, San Francisco, CA and Atlanta, GA around 2005 and 2006 new LEED buildings were  
305 being built farther from one another as well as from the existing certified buildings, suggesting that new  
306 clusters were being formed then. In the later part of the decade, by contrast, both inter year and intra year  
307 distances decreased suggesting maturation and consolidation of clusters. In New York, Boston, Chicago and  
308 Los Angeles regions, however, by and large the dominant trend is locating close to one another as well as  
309 locating close to existing buildings. This suggests a spillover form of growth of LEED buildings.

310 The nearest neighbor distances for ES buildings exhibit a different pattern (figure 4). The pattern of the  
311 distances appears cyclical. This suggests a pattern of leapfrog seeding of new clusters followed by their natural  
312 growth. An interesting case is Dallas-Fort Worth, TX. Since 2003 the new buildings are being certified that are  
313 located closer to one another. However, the inter year distance between the new buildings and previous  
314 buildings exhibit a cyclical pattern. This suggests dispersed formation of new clusters.

315 While the patterns of distances are consistent across various regions, regional real estate characteristics are  
316 apparent in the scale on the y-axis. The Los Angeles and New York regions have large distance range, whereas  
317 Chicago and San Francisco have much smaller distance ranges. In Los Angeles, the ES buildings are much  
318 closer to one another than LEED buildings, where the situation is reversed in Chicago region.

319 The trends in the NNI suggest that in general, MSAs with large number of LEED and ES buildings have  
320 significant clustering throughout the study period. By 2011, the NNIs in the metropolitan areas that have the  
321 largest number of green buildings is well under 1. NNI for LEED buildings have been on decline in most  
322 major metropolitan areas<sup>10</sup>. In New York, Boston and Chicago the spike in NNI between 2005 and 2008 is a  
323 reflection of the dramatic reduction in nearest neighbor distances in the previous time periods rather than  
324 spatial dispersion (see figure 4).

325 **[FIGURE 4 ABOUT HERE]**

326 The NNI trends in ES buildings tell a different story. In general, there is significant clustering of the buildings  
327 within the MSA with indices well under 1. However, New York, Chicago and Washington experienced some  
328 increases in the index between 2001 and 2005. The dramatic trend is in Boston, between 2003 and 2007. In  
329 this time period, while the intra year distance among the new buildings remained the low, the inter year

330 distance dramatically increased (figure 4) suggesting a formation of new cluster in this time period rather than  
331 over all dispersion. A similar spike can be observed in New York, between 2001 and 2003. This is due to high  
332 intra year distances in the new buildings. However, the inter year distance continued to decline suggesting the  
333 maturation of existing clusters.

334 **[FIGURES 5, & 6 ABOUT HERE]**

335  
336 The Kulldorf's scan statistic was used to identify the likely clusters both at national and within MSA scales.  
337 The significant clusters of LEED buildings at the national scale are in the Pacific Northwest between 2001 and  
338 2006 (92 buildings), while the east coast clusters in New York and Boston area are relatively later in during  
339 2008 (118 buildings). Another relatively important cluster was in the Pittsburg, PA area between 2000 and  
340 2005 (figure 5).

341 Of the 347 likely clusters at the MSA level, 18 are statistically significant (10% level). Interestingly, none of  
342 them are on the West coast (figure 7). However, all of these significant clusters except one have fewer than ten  
343 certified buildings and are all in the later part of the study period. Between 2004 and 2007 a LEED cluster  
344 containing 82 buildings is formed in the area that spanned Newark, NJ and Philadelphia, PA. Other  
345 substantively significant clusters include areas around Colorado Springs, CO and Las Vegas, NV.

346 All the 13 likely clusters identified for the ES buildings at the national level are statistically significant.  
347 However, more often than not, these clusters spanned only one or two years. The largest cluster of ES  
348 buildings is around Washington, DC area spanning large parts of North Carolina as well (649 cases) from 2003  
349 to 2006. Another significant cluster is in Texas with 171 cases in 2004. However, the more concentrated of the  
350 clusters are in Atlanta with 142 buildings in 2010, San Diego, CA region with 122 buildings in 2000, and in  
351 Tampa, FL with 115 buildings in 2008.

352 Of the 496 likely ES clusters in MSA, 134 are statistically significant (figure 6). Unlike LEED, ES clusters are  
353 more evenly spread throughout the various metropolitan areas, though heavy concentration can be seen on the  
354 north east corridor. Over 30 of these significant clusters have more than 20 energy star certified buildings.  
355 These 30 substantively significant clusters are located mainly in California, Denver, CO, Dallas-Fort Worth,  
356 TX. However, smaller cities such as Louisville, KY, Milwaukee, WI, Grand Rapids, MI have clusters with  
357 significant numbers. The largest cluster of 123 buildings in Atlanta region was observed within a single year in  
358 2010. However only a minor drop in the NNI suggests that ES buildings are already heavily clustered in the  
359 region

360 By combining the LEED and ES buildings, we can identify six clusters with over 100 buildings at the national  
361 level (figure 6). They are primarily in the DC-MD-VA-NC region, the region in the Midwest encompassing  
362 Chicago, IL, Nashville, TN and Columbus, OH, the outskirts of Tampa, FL. These clusters are essentially ES  
363 clusters (with mild shifts in radii and center) suggesting the dominating force of the Energy Star certification at  
364 the national level. Of the 716 potential green building clusters at the MSA level, 157 are statistically

365 significant. Of these 59 clusters are newly identified as significant when both types of green buildings are  
366 considered. Clusters of more than 20 buildings are identified in San Antonio, Dallas, San Diego, Los Angeles  
367 and Portland.

## 368 5. Discussion & Future Work

369 The results point to a heterogeneous pattern of green building activity in various metropolitan regions. Overall,  
370 we find evidence that both LEED and ES buildings exhibit a clustered pattern. This analysis also shows that  
371 the process of clustering is more complex when viewed at various scales and over time. By and large, the  
372 metropolitan regions in the coastal US have dominated the green building market. Prior to real estate market  
373 collapse, the LEED building activity increased dramatically. However, the Energy Star building certifications  
374 continue to rise with the possible increase in skills in building maintenance and certification practises. This  
375 points to different causal mechanisms at work that are enabling the adoption of different green building  
376 technologies.

377 While urban areas continue to dominate the green building markets, both LEED and ES buildings are  
378 becoming more common in mixed rural counties rather than mixed urban counties. Part of it could be  
379 explained due to perhaps increase in building activity at the fringes of urban areas. However, this does not  
380 explain why ES buildings are not becoming more prominent in mixed urban counties where there is a high  
381 concentration of existing buildings. Predominantly urban counties are driving the green building activity both  
382 for newer construction and for building maintenance.

383 In general, LEED buildings tend to be located much further away from one another, compared to the pattern  
384 within the ES buildings, The main reason for this is lower numbers of LEED buildings. Even when there are  
385 high numbers of census tracts that appear clustered for LEED compared to the ES, the concentration of LEED  
386 census tracts are significantly lower compared to ES buildings. Thus, ES buildings are much more  
387 concentrated within tracts and LEED buildings are concentrated across tracts in metropolitan areas. Overall  
388 however, the trend in the last decade is that both LEED and ES buildings are locating more closely to one  
389 another as time goes on. This suggests a contagion or spillover effect.

390 Another interesting finding is that different metropolitan regions experience different types of cluster  
391 formations. While some regions exhibit organically growing cluster that is initially seeded, some regions have  
392 experienced dispersion and coalescent pattern of cluster formation. This latter is much more apparent in the ES  
393 buildings than in the LEED buildings. This raises some important new questions about the scale at which  
394 agglomeration economies, and particularly those based on knowledge spillovers and skilled labor pooling  
395 operate (e.g. neighborhood/submarket, metropolitan-level, etc.)

396 The spatio-temporal pattern of cluster formation is also heterogeneous. While the LEED clusters formed  
397 relatively early in the decade in the pacific northwest, clusters on the East coast formed later. In the later part  
398 of the decade, the LEED buildings on the west coast were more spread out in time, even if they were located

399 spatially closer to one another, whereas the East coast clusters are formed by buildings that were both spatially  
400 and temporally proximate. On the other hand, ES spatio-temporal clusters are primarily spatial clusters as their  
401 duration is at most two years.

402 The absence of some green buildings from the dataset poses concern for the validity of the results. Some  
403 LEED buildings are certified but are not available in the public directory. Some buildings are built to the green  
404 building standards but do not go through the certification process. Some buildings are perhaps operate at a  
405 much higher efficiency than Energy Star certification without getting the certification as the requirements are  
406 cumbersome. Therefore, the results presented in the paper should be considered a lower bound, even when this  
407 uncertainty cannot be quantified.

408 Part of the clustering of green buildings can also be explained simply by normal construction activity and the  
409 locations of non-residential buildings. To examine this, we performed a sub-analysis with data from North  
410 Carolina (NC). We used the unique firm locations from National Establishment Time Series data for NC at the  
411 census tract level as a proxy for the underlying population of buildings. In NC of the 62/25 tracts identified as  
412 ES/LEED clusters using raw counts, 48 (77%) of the ES clusters and 15 (60%) of the LEED clusters were still  
413 identified as clusters once we accounted for the underlying distribution of buildings using an Empirical Bayes  
414 estimate. This suggests that the current analysis is relatively robust, while pointing to directions of future  
415 research that tease out the causes of green building activity.

416

#### 417 *The Determinants of Clustering: A Research Agenda*

418 The patterns that have emerged are various combinations of dispersion, clustering and seeding. We argue that  
419 is important to understand the geography of the green buildings irrespective of the underlying geography of the  
420 non-residential sector. While it is clear that clustering is occurring, to fully support the implementation of  
421 green building practices, and ultimately exploit their potential for energy savings, we need to understand more  
422 about the specific agglomerative forces at work at various scales. We close with a discussion of several  
423 hypotheses that seek to explain the causal mechanisms that drive the clustering and ultimately, the broader  
424 implementation of energy efficient buildings. This study suggests a number of hypotheses for the causal  
425 mechanisms that are enabling or hindering green building activity.

426 Levels and spatio-temporal patterns of green building activity in a region is likely dependent on both demand  
427 side and supply side considerations. Regional economic structure that skewed towards certain type of sectors  
428 such as Services and Research & Development are likely to drive the demand and therefore pattern of green  
429 buildings. Furthermore, in the US these sectors are likely to attract high skilled workers that prefer these types  
430 of buildings. Therefore, as Kok et al. (2011) suggest, the level of green building activity may be tied closely to  
431 the type and growth of the regional economy.

432 Specifically, the literature on industry clustering suggests that the pooling of labor with highly specialized

433 skills is critical to sustaining growth (see Florida, 2002; Porter, 2000; Doeringer & Terkla, 1995). If the  
434 emergence of significant green building clusters coincides with the location of skilled workers in building  
435 engineering and specialized construction trades, then training programs and other workforce development  
436 policies may have an influence on the expansion of certain clusters. Thus the first hypothesis to test is whether  
437 the geography of green buildings follows concentrations of green building professionals (e.g. LEED certified  
438 architects, contractors who have experience with new technology). A related question is whether there are  
439 important threshold effects such that once the concentration of skilled workers reaches some critical mass, the  
440 number of green buildings increases nonlinearly.

441 Second, clustering may also influence the ultimate cost of green building through the agglomerative effects of  
442 learning and tacit knowledge exchange among contractors and architects. Thus it is crucial to further explore  
443 the issue of thresholds in green building clusters (i.e. does the number of projects “take off” after an initial set  
444 of projects are completed). Lastly, the finding (in some metro areas) that clusters evolve from an initial core to  
445 multi clusters (e.g. in suburban markets) indicates that competitive rivalry effects may help advance green  
446 building construction. This “intra-cluster” competition among actors within an industry cluster is one factor  
447 stressed by Porter (2000) in defining competitive clusters. For example, once some portion of a suburban  
448 office submarket “goes green,” are there competitive dynamics among developers and landlords that may  
449 speed up green building in nearby properties? Third, as the literature on industry clusters and new industry  
450 formation suggests (see Cooke, 2001; Saxenian, 1994; Storper and Walker, 1989), knowledge-spillovers likely  
451 play a key role in explaining the diffusion of green building practices throughout a metropolitan area and  
452 across regions. However, we do not have a good sense on the mechanism through which such knowledge  
453 flows from some actors to others. For example, do contractors or developers develop knowledge of how to put  
454 green building practices into place through direct experience, by working on a project outside of their home  
455 region, or through formal training programs? The itinerant nature of construction projects—whereby different  
456 sets of skilled professionals and workers coalesce around a given project only to dissolve after completion—  
457 suggests that studying networks of green building professionals and firms is a good place to observe the  
458 process of knowledge spillovers.

459 Lastly, the green building sector has, since its inception, been closely associated with government policy to  
460 promote energy efficiency. Therefore, the final hypothesis is that public incentives and mandated building  
461 practices (e.g. codes and regulations) should be a strong driver green building clustering. For example, if a  
462 given city within a metropolitan area offers strong incentives to build LEED certified buildings, we would  
463 expect to observe a cluster of green buildings there. However, while public policy may lead to clustering in  
464 this direct way, it is also possible that public policy may play a subtler, yet powerful role in market  
465 transformation. In other words, can incentivized green development reach a critical threshold in certain  
466 markets such that, after a point, contractors and customers in the market have shifted their production methods  
467 and preferences towards more energy efficient buildings? To answer this question, we would need to  
468 understand how public incentives and mandates impact the patterns of green building at a variety of  
469 geographic scales.

470 Ultimately, in finding significant evidence of the clustering of green buildings and divergent patterns in  
471 diffusion of green building clusters over time and across scales, this paper provides researchers with a rich  
472 empirical description, which is ripe for future research. Given the potential for green buildings to reduce  
473 energy use, efforts to promote them will form a crucial part of the strategies that cities and regions develop to  
474 promote a more energy efficient future. A better understanding of the mechanisms behind the clustering of  
475 green buildings can only improve such policies.

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**Tables**

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**Table 1: Different types of spread of green buildings**

559

		Inter year	
		High	Low
Intra year	High	Dispersion	Emergence of dispersed clusters
	Low	New cluster formation	Consolidation of existing clusters

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**Table 2: Clustering of green buildings within various MSAs at the end of the study period**

564

MSA	# of Tracts	# of Buildings		Clustered tracts		Avg. # buildings/yr	
		ES	LEED	ES	LEED	ES	LEED
Los Angeles-Long Beach-Santa Ana CA	2,629	1,020	348	18	66	10.8	2.6
Washington-Arlington-Alexandria DC-VA-MD-WV	1,016	561	398	10	36	14.4	5.6
San Francisco-Oakland-Fremont CA	870	489	312	8	20	17	7.7
Chicago-Naperville-Joliet IL-IN-WI	2,052	439	346	11	30	10	4.8
Atlanta-Sandy Springs-Marietta GA	690	419	206	14	34	7.3	3.1
New York-Northern New Jersey-Long Island NY-NJ-PA	4,483	414	328	22	94	4.1	1.9
Dallas-Fort Worth-Arlington TX	1,046	368	175	10	33	7.4	2.2
San Diego-Carlsbad-San Marcos CA	603	353	145	16	21	7.3	3.3
Boston-Cambridge-Quincy MA-NH	915	313	230	8	27	7	4.6
Minneapolis-St. Paul-Bloomington MN-WI	746	310	114	7	30	8.1	1.8

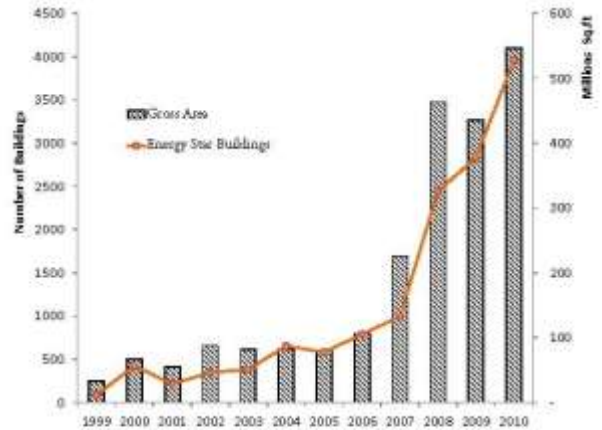
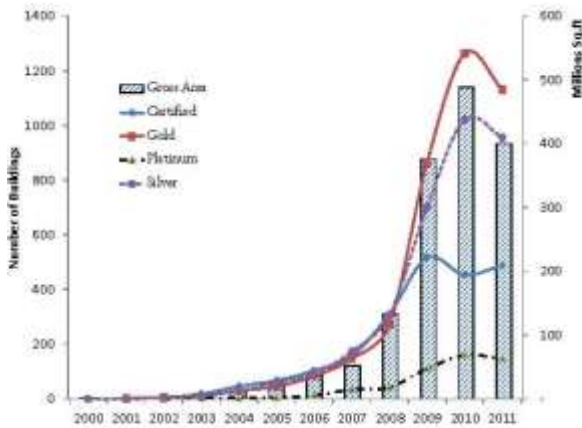
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Figures

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(a) LEED certified buildings

(b) ES buildings

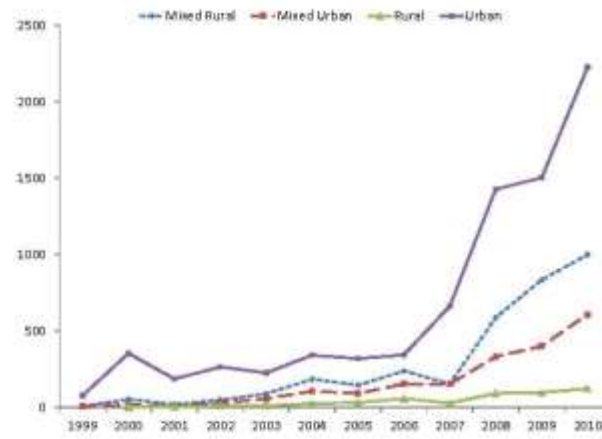
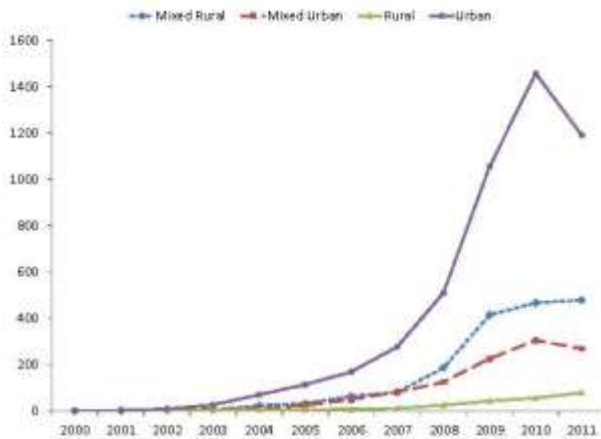
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Figure 1: Trends in new green building certifications

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(a) LEED certified buildings

(b) ES buildings

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Figure 2: Trends by county type in new green buildings

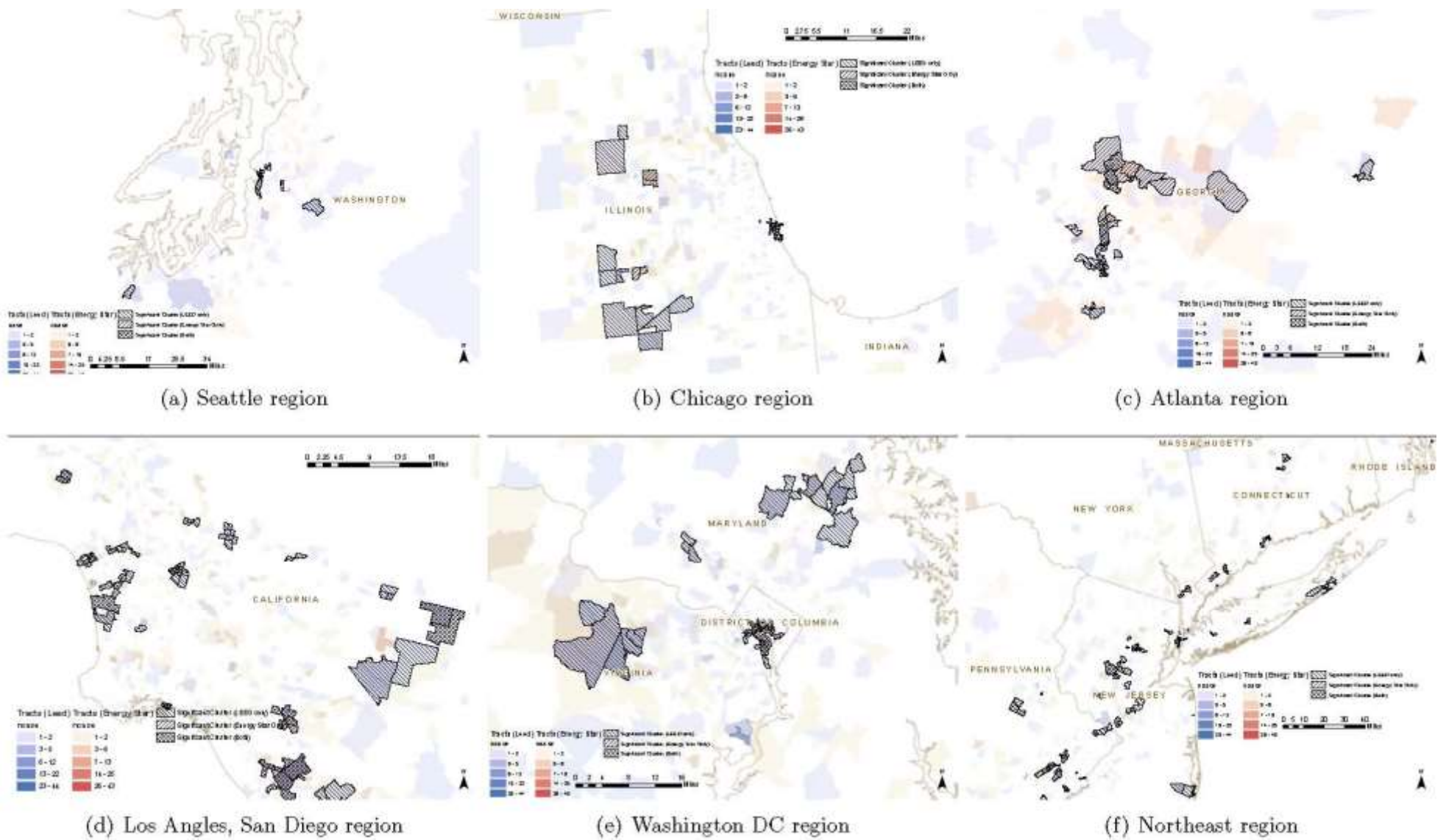


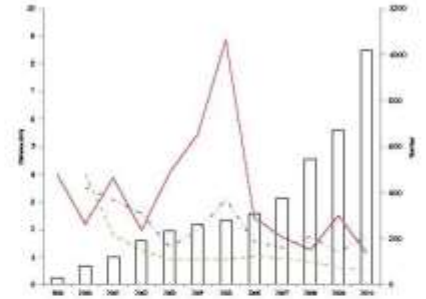
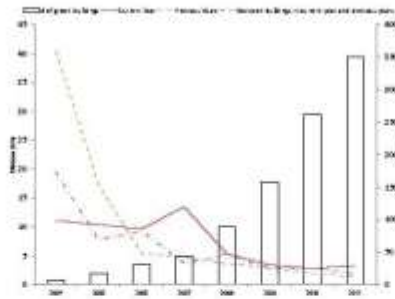
Figure3: Spatial clusters of green buildings in selected regions

MSA

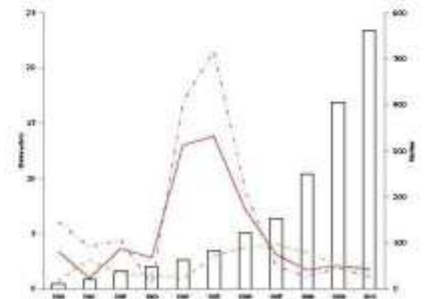
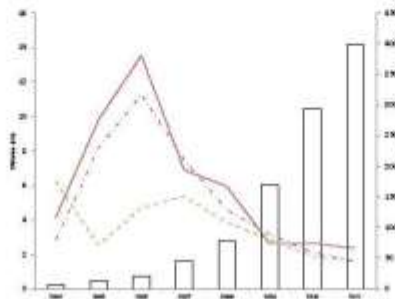
LEED

ES

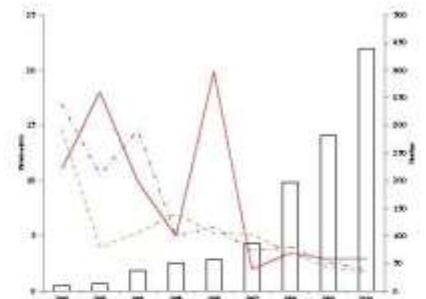
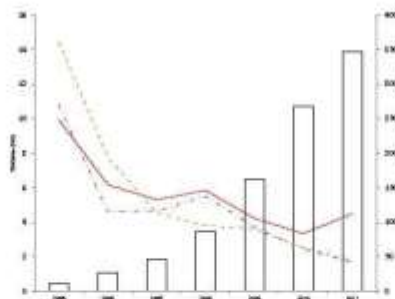
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Beach-Santa Ana, CA



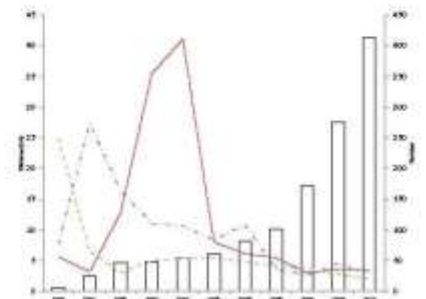
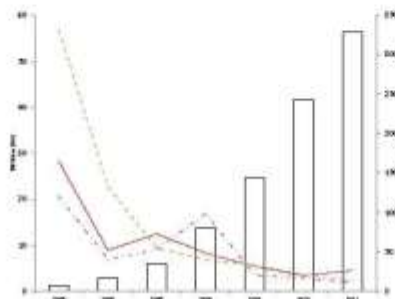
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Alexandria,  
DC-VA-MD-WV



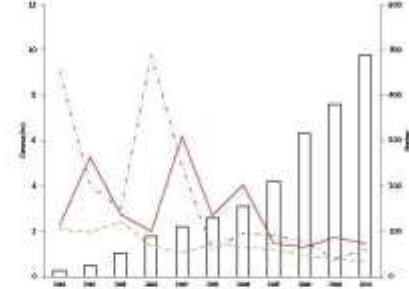
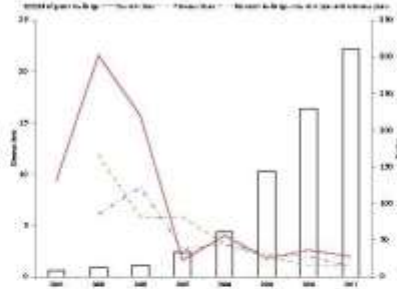
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Joliet,  
IL-IN-WI



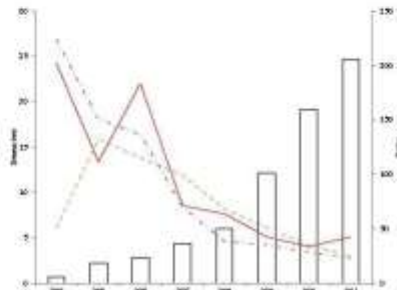
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New Jersey-Long  
Island, NY-NJ-PA



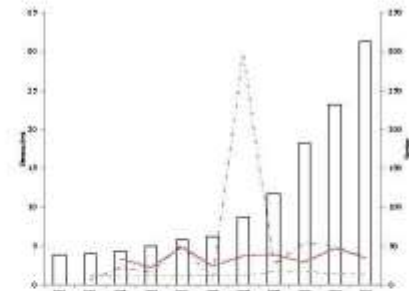
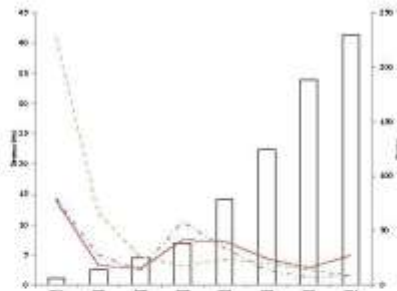
San Francisco-Oakland-Fremont, CA



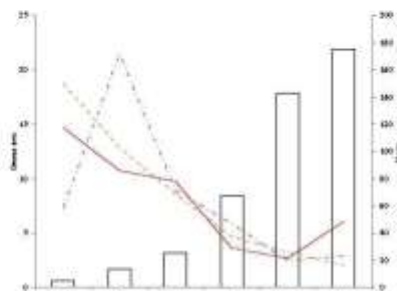
Atlanta-Sandy Springs-Marietta, GA



Boston-Cambridge-Quincy, MA-NH



Dallas-Fort Worth-Arlington, TX



**Figure 4: Trends in the nearest neighbour distances (solid line- current year, dashed line-cumulative, dot-dashed line-between current and previous ) and cumulative number of green buildings (bar) in various MSA**



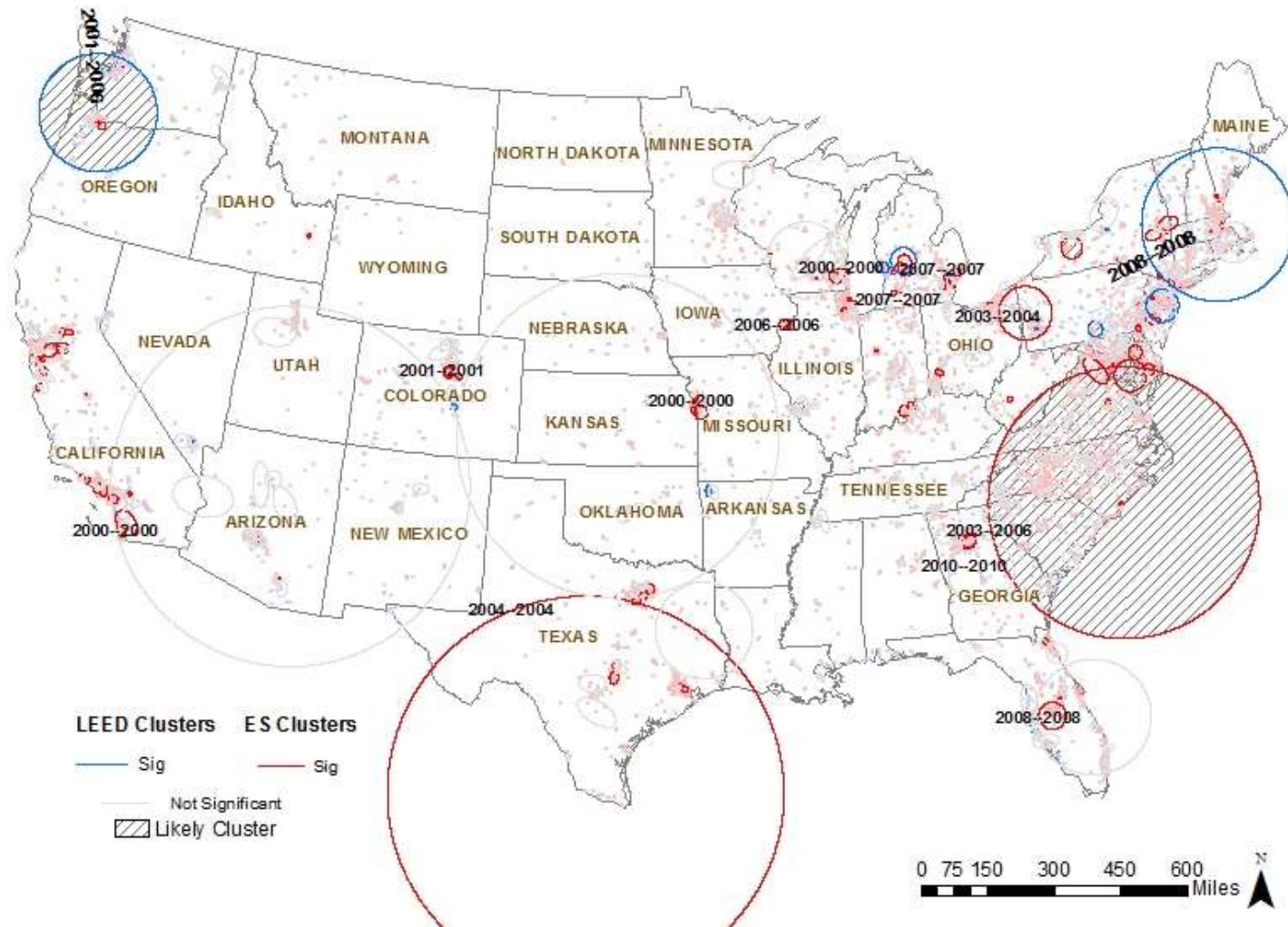
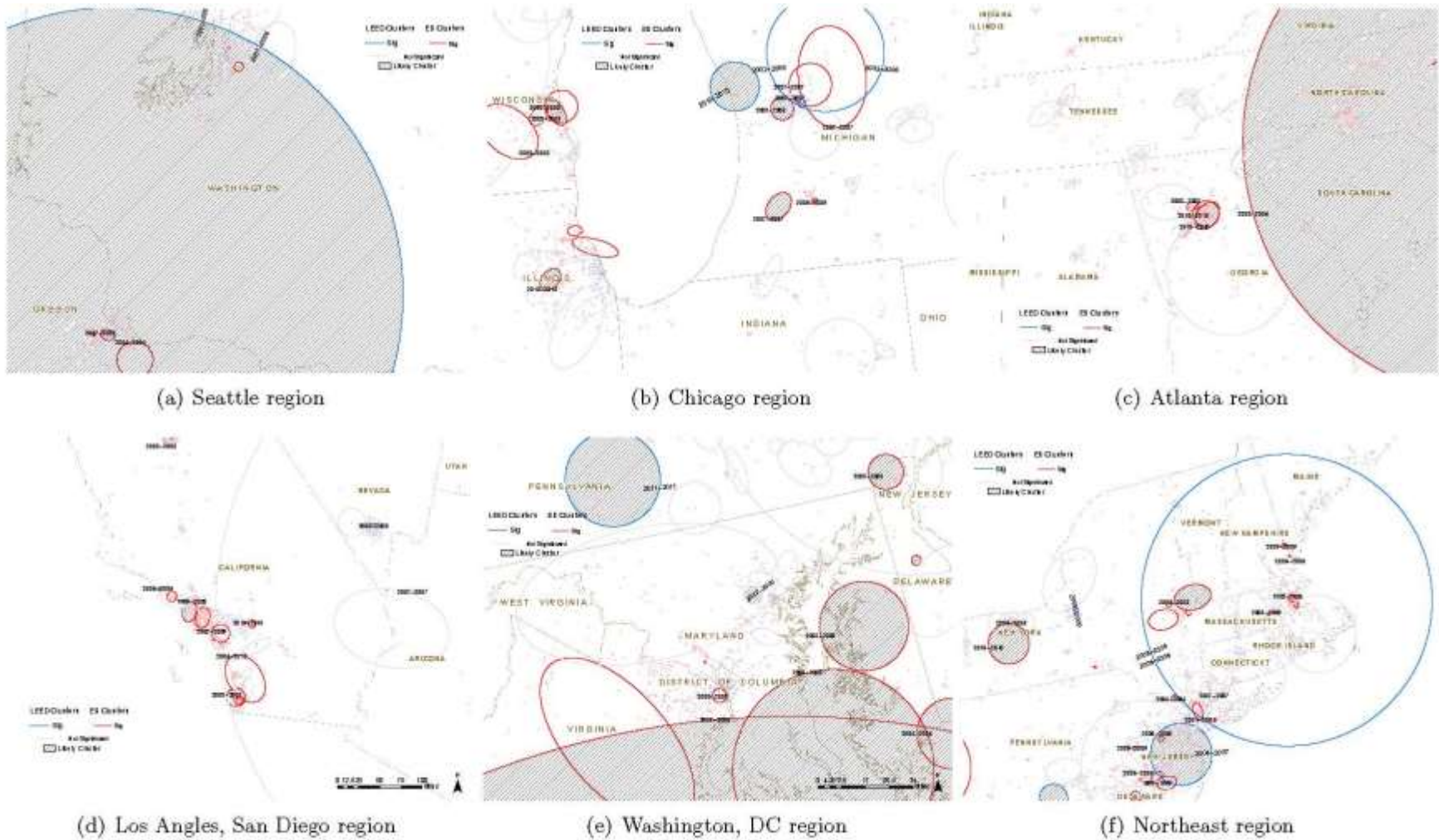


Figure 5: Spatio-temporal clusters of green buildings in the US



**Figure 6: Regional spatio-temporal clusters of green buildings**

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<sup>1</sup> <http://www.usgbc.org/DisplayPage.aspx?CMSPageID=1852> (Accessed Date December 29, 2011)

<sup>2</sup> See <http://www.cpuc.ca.gov/PUC/energy/Energy+Efficiency/eesp/> (Accessed Date January 31, 2012)

<sup>3</sup> [http://www.energystar.gov/ia/business/government/State\\_Local\\_Govts\\_Leveraging\\_ES.pdf](http://www.energystar.gov/ia/business/government/State_Local_Govts_Leveraging_ES.pdf) (Accessed Date December 29, 2011)

<sup>4</sup> [http://www.energystar.gov/index.cfm?fuseaction=labeled\\_buildings.locator](http://www.energystar.gov/index.cfm?fuseaction=labeled_buildings.locator) (Accessed December 4, 2011)

<sup>5</sup> <http://www.gbci.org/main-nav/building-certification/registered-project-list.aspx> (Accessed December 12, 2011)

<sup>6</sup> <http://www2.census.gov/cgi-bin/shapefiles/national-files> (Accessed Date November 25, 2011)

<sup>7</sup> For the county typology, see Isserman (2005)

<sup>8</sup> Nevada County, CA and Payne County, OK have the tracts with largest number of LEED and ES buildings that are outside Metropolitan Statistical area and are within the Micropolitan areas.

<sup>9</sup> In this paper, we only discuss some salient results though we provide the complete set of results in an online appendix.

<sup>10</sup> We only demonstrate the first order nearest neighbor indices in this paper. Multi distance cluster statistics such as Ripley's K function and Getis G function were also calculated but not discussed because visualization of the evolution of these metrics for large number of regions is not practical here. However, both these functions confirm the results of the first order nearest neighbor distance metrics.